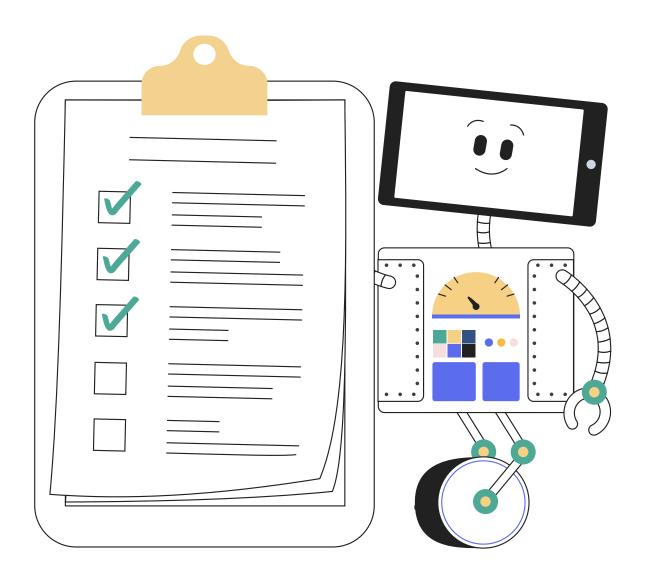


Proofreading checklist



articulatemarketing.com



Techniques

Change font and size

Print it out

Read fast, slow then backwards

Ask a friend

Run Word's full grammar check

Unanswered questions?

Points not driven home

Double-check lede

Double-check kicker

Double-check first sentences in

each paragraph



Consistency checks

US English or British English

Oxford comma or not

Single or double quotes

Capitalise internet or not

Full stops in bullets or not

Check client style guides

Fit for target audience/persona

Check for TK, unfinished sentences



Sharpen up

Upgrade to stronger verbs

Use instructions

Ask questions

Use 'you', 'we' etc.

Edit weasel words (should, might etc.)

Replace long words with short ones

Use direct everyday English

Be conversational

Use the reader's words, not yours

Is there a good metaphoror simile?



Words to avoid

Solution, end-to-end, going forward, granularity, drill down, anything 2.0, stakeholders, touch base, incentivise, preplan, action (as a verb), lowhanging fruit, holistic, traction etc.





Readability

Check first things first

Run reading ease test, aim for >50

Delete hype words

Rewrite clichés

Delete unnecessary acronyms

Delete adverbs

Shorten quotes

Add subheadings if needed

Rewrite as bullets if appropriate

Delete unnecessary copy

Check for unnecessary capitalisation

Check standfirst

Spell out and, percent

Spell out numbers 1-9





Headline tips

Alliteration

Rhyme

Repetition

Analogy

Bold assertion

Contrarian

News hook

Descriptive



Grammar

Rewrite passive sentences

It's, its

You're, your

There, they're, their

Companies are singular

Check apostrophes

Affect vs. effect

Lose vs. loose

Complement vs compliment

Principle vs. principal

